



Opposite: The pool deck at The Elandra Mission Beach (main photo) and divers at The Great Barrier Reef. This page (clockwise from top left): Exploring nature with Jungle Surfing Night Safaries, the Quicksilver Group pontoon on the reef, and R&R White-water Rafting with Capta Group.

## Doing business under the palms

By Alex Yeomans, who was a guest of Business Events Cairns & Great Barrier Reef.

Usually in Cairns, the latest SellTNQ was held 25 minutes away in Palm Cove.

Introduced at the event were the new Australian Muster Experience, and a new venue for Flames of the Forest, which was a finalist in the Australian Event Awards for best venue.

Visiting buyers were informally welcomed at an al-fresco lunch at The Sebel Reef House & Spa, with an official welcome under the stars at beachfront Angsana Resort & Spa, with theming by Off-Site Connections.

Another evening event was dinner on the fairway of the world-class golf course at Paradise Palms Resort, a five-minute drive from Palm Cove, with stunning staging

by Bright Black AV.

Tjapukai Aboriginal Cultural Park, between Palm Cove and Cairns, hosted a farewell breakfast, themed by Staging Connections. Aside from the SellTNQ workshops, activities included kayaking around Double Island before breakfast, and snorkelling and heli-flights over the Great Barrier Reef, courtesy of Quicksilver Group and GBR Helicopter Group.

Workshop sessions were hosted by Grand Mercure Rockford Esplanade and Sea Temple Resort & Spa Palm Cove. For property inspections, walking transfers were the rule as everything is close together in compact Palm Cove. There was also a site inspection of Cairns

Convention Centre before the buyers flew home.

Exhibitors at SellTNQ included Cairns Colonial Club, Capta Group & Blue Sky Brewery, Down Under Tours, Hartley's Crocodile Adventures, Hilton Cairns, Holiday Inn, Kuranda Scenic Railway, Mantra Group, Novotel Cairns Oasis, O2 Speakers, Peppers Beach Club & Spa, Port Douglas Catering & Events, Pullman Reef Hotel Casino, Qantas Airways, Rockford Hotels, Rydges Hotels, Shangri-La Resort, The Marina, Sheraton Mirage Resort, Skyrail Rainforest Cableway, Thala Beach Resort, The Elandra Mission Beach, The Sebel Cairns, Tourism Port Douglas Daintree, Tropical Journeys and Vision Hotels & Resorts.



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Left: The Tropic Wings army duck experience run by Capta Group.  
 Above, from left: Viewing The Great Barrier Reef from the air with GBR Helicopter Group; the SellTNO welcome party at Angsana Resort & Spa; a stream in the rainforest near Palm Cove; action at Tjapukai Aboriginal Cultural Centre near Cairns; and a group of delegates enjoying the welcome party.  
 Right: Five minutes of fame for a guest at the SellTNO dinner on the fairway of the golf course at Paradise Palms Resort.  
 Far right: Welcome party guests on the deck at Angsana Resort & Spa.  
 Below right: SellTNO visitors start the day with yoga on the beach in Palm Cove.



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### Contacts

- Angsana Resort & Spa, [www.angsana.com](http://www.angsana.com)
- Australian Muster Experience, [www.australianmusterexperience.com](http://www.australianmusterexperience.com)
- Bright Black AV, [www.brightblack.com.au](http://www.brightblack.com.au)
- Cairns Convention Centre, [www.cairnsconvention.com.au](http://www.cairnsconvention.com.au)
- Flames of the Forest, [www.flamesoftheforest.com.au](http://www.flamesoftheforest.com.au)
- GBR Helicopters, [www.gbrhelicopters.com.au](http://www.gbrhelicopters.com.au)
- Grand Mercure Rockford Esplanade, [www.rockfordesplanadepalmcove.com](http://www.rockfordesplanadepalmcove.com)
- Off-Site Connections, [www.offsiteconnections.com](http://www.offsiteconnections.com)
- Paradise Palms Resort, [www.paradisepalms.com.au](http://www.paradisepalms.com.au)
- Quicksilver Group, [www.quicksilvergroup.com.au](http://www.quicksilvergroup.com.au)
- Sea Temple Resort & Spa, [www.seatempleresorts.com](http://www.seatempleresorts.com)
- Staging Connections, [www.stagingconnections.com](http://www.stagingconnections.com)
- The Sebel Reef House & Spa, [www.reefhouse.com.au](http://www.reefhouse.com.au)
- Tjapukai Aboriginal Cultural Park, [www.tjapukai.com.au](http://www.tjapukai.com.au)